



solar 

thermal 

wind 

Alteris Renewables Named to Top 10 in Energy on Inc. 500 List of America's Fastest-Growing Private Companies

Alteris attributes tenfold sales growth over four years to customer service excellence.

NEW YORK, August 14, 2009 - *Inc.* magazine ranked [Alteris Renewables](#) the 10th fastest growing energy company in its prestigious Inc. 500 list of America's fastest-growing private companies. As the largest renewables installer in the Northeast, Alteris achieved this top-ten placement in the competitive Inc. 500 energy category with a tenfold growth in four year total sales. Alteris Renewables has more than a dozen offices across six states in the Northeast and is headquartered in Wilton, Connecticut. The company also achieved the number one spot for the fastest growing company in the state of Connecticut. In addition, Alteris was the fastest growing renewable energy company in the Northeast and the second fastest renewable energy company in the country.

"If you want to know which companies are going to change the world, look at the Inc. 500," said *Inc.* editor Jane Berentson. "These are the most dynamic, fast-growth companies in the nation, the ones finding innovative solutions to problems, creating smart systems, and inventing products we soon discover we can't live without. The Inc. 500 list is *Inc.* magazine's tribute to American business ingenuity and ambition."

"This is a great accomplishment and a testimony to the hard work and dedication of our employees," said Steve Kaufman, CEO of Alteris Renewables. "Their priority on serving our customers has helped us become a leader in the renewable energy field."

About Alteris Renewables, Inc.

Alteris Renewables is the largest design-build renewable energy company in the Northeast, with more than 2,250 completed installations over the past 30 years and more than a dozen offices across six states. Alteris provides turn-key photovoltaic (PV), solar thermal, and wind energy solutions for commercial, residential, education, municipal and institutional clients. The



company has industry-leading expertise in engineering, design, project management, performance analysis, project financing and renewable energy credit programs. More information about the company can be found on the website, www.AlterisInc.com.

About the Inc. 500 Methodology and Background

The 2009 Inc. 500 measures revenue growth from 2005 through 2008. To qualify, companies must have been founded and generating revenue by the first week of 2005, and therefore able to show four full calendar years of sales. Additionally, they had to be U.S.-based, privately held, for profit, and independent—not subsidiaries or divisions of other companies—as of December 31, 2008. (Since then, a number of companies on the list have gone public or been acquired.) The minimum revenue required for 2005 is \$200,000; the minimum for 2008 is \$2 million.

More than 25 percent of companies in the energy sector (\$2.5 billion aggregate revenue; 942 percent median growth rate) focus on solar and other alternative sources.

In total, the companies on the Inc. 500 have created more than 55,000 jobs. Government Services is the top employer with 6,895 jobs, followed by Telecommunications (6,338), Health (5,803), IT Services (5,179), and Energy (4,559).

The Inc. 500 posted an aggregate revenue of \$18.4 billion, up more than 34 percent from last year, even in a down economy. The top five industries by total revenue include Consumer Products & Services (\$3.1 billion), Energy (\$2.5 billion), Government Services (\$1.9 billion), Advertising & Marketing (\$1.3 billion), and Real Estate (\$1.2 billion).

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